



CUSTOM BUILDS AND UPGRADES:

MARCO Boats



<http://www.marcoboats.co.nz>

About Marco Boats

Designers and Manufacturers of High Quality Aluminium Boats

Marco Boats is a Kiwi-owned designer and manufacturer of high-quality aluminium boats suited to both family boating and serious fishing. We offer a range of boats, from 4m to 9m+, and can even fit out custom boats according to your specialised needs.

As well as being at the cutting edge of alloy boat manufacturing, the experienced team at Marco Boats is able to help with all repairs, alterations and aluminium fabrication work.

"The team from ViAGO approached us and asked if they could do a training visit for their juniors and in exchange give me a report on what they concluded.

The ViAGO report was presented and we discussed issues affecting the flow of boats through my business. It was helpful and a number of useful suggestions were made which caused me to think again in detail about a number of issues we face."

Dayne Horne, owner

Actions & Results

We put up a week by week forward planning board, with bulldog clips for each week, which hold information about each boats built requirements.

We have boats spanning multi week builds so we put a boarder around them to show complete boats. The first two weeks were a little slow and it was too hard to shift all the paperwork, so we added an aluminium strip to act as a date line. Now every week the strip moves.

Wow, what an improvement that made, the boats are flying out.

The speed on the floor picked up and now we put out a minimum of one boat every week which means our cash flow is a lot more reliable, making it easier to meet the wages bill.

Future

The boys on the floor know that any incomplete paperwork behind the aluminium strip cannot be taken down and it tells them that the boat will be late. One of boys hates things being on the board late and pushes the team to clear them!

There is more we can do to tidy up systems but I recon we can probably even jam a few more boats through.

What I have found in the last 4 weeks is that when our suppliers come in to do a stock take and reorder parts they see the board and see when the parts are needed by.

Of their own volition they have adjusted their back ordering to meet our schedule and now parts are arriving more reliably and just in time for when we need them.

"I [also] found that by carrying a photo of the [workflow] board on my phone my customers can see where their boat is in the schedule.

It's the same when I talk with suppliers about when parts are needed.

It's made a major improvement, and it seems I hardly need to talk to anyone anymore. I have so much time freed up!"

Dayne Horne, owner